

Job Description

Title: Business Graduate Programme 2021
Department: Business - Various Departments
Location: Hong Kong
Reports To: Various Business Heads

About Fidelity International

Fidelity International offers investment solutions and services and retirement expertise to more than 2.5 million customers globally. As a privately-held, purpose-driven company with a 50-year heritage, we think generationally and invest for the long term. Operating in more than 25 locations and with \$608.7 billion in total assets, our clients range from central banks, sovereign wealth funds, large corporates, financial institutions, insurers and wealth managers, to private individuals.

Our Workplace & Personal Financial Health business provides individuals, advisers and employers with access to world-class investment choices, third-party solutions, administration services and pension guidance. Together with our Investment Solutions & Services business, we invest \$437 billion on behalf of our clients. By combining our asset management expertise with our solutions for workplace and personal investing, we work together to build better financial futures. Find out more about what we do, our history, and how you could be a part of our future at careers.fidelityinternational.com/about-us.

We are a disability-friendly employer and committed to ensuring equal opportunities for all employees and job applicants. If you might benefit from reasonable adjustments to perform to the best of your ability at any stage of our recruitment and selection process, please get in touch with us for a conversation about your requirements.

Our clients come from all walks of life and so do we. We foster inclusiveness and encourage applications from any and every age, race, ethnicity, disability, gender identity, religion, culture, sexual orientation, or caring responsibility. Please don't hesitate to contact us once you have applied to discuss the support we could offer you to help make Fidelity International even stronger.

Our Values

Integrity - Doing the right thing, every time and putting the client first

Trust - Empowering each other to take the initiative and make good decision

Our Behaviours

Our employees should be:

Brave - Challenge the status quo, be accountable and speak up

Bold - Act with conviction, encourage diverse thinking and keep things simple

Curious - Learn to do new things in better ways and encourage fresh thinking

Compassionate - Have empathy, care for colleagues, clients and the community

Overview of the programme

Business with main focus on Sales and Marketing is essential to the continuing growth of our business. These are the teams that develop new investment products, tell clients about them and manage relationships to make sure the right clients choose the right products. It's dynamic and fascinating part of Fidelity International. You will get to experience everything you are looking for.

What you'll be doing

The aim of this two year-and-a-four-month programme is to expose you to a range of markets, channels, products and marketing. Wherever you find yourself, rest assured we'll give you the support and guidance you need to focus all your attention on building your skills, knowledge and network.

You will start with an introduction to the organisation by working at the Client Services and Operations (opportunity to work overseas), the best place to learn first-hand client interaction experience. Following that, you will work in clearly defined roles in the areas such as Institutional Sales, Intermediary Sales, Private Banking, Personal Investing, Regional Institutional Business, Product Development and Marketing. You will work closely with Human Resources and your Business Sponsor to select rotations that match as closely as possible your skills, interests, ambitions and areas of development. This may include a client-facing role.

Who we look for

You'll need to be able to build ties with people from a range of business cultures and backgrounds. You must be confident, presentable and articulate with desires to understand what our customers want and how our business drives results. Plus you'll have the analytical skills to understand product performance and fresh ideas to present or develop new and existing opportunities. Finally, you'll have the learning agility and intellectual curiosity to get up to speed in your rotation quickly and make contributions before your next rotation.

Experience and Qualifications Required

- Bachelor or Master's degree in any discipline on track for 2.1 honour or equivalent
- Strong interest in financial services industry
- Good academic performance
- Initiative and ability to work in a fast-paced environment
- Excellent level of communication / presentation skills
- Proficiency in English and Chinese
- Excellent computer skills

How to apply?

Please submit your CV and cover letter through this QR code below or careers.fidelityinternational.com by **Saturday, 31 October 2020**. In your application, please state your reasons for applying to Fidelity International and our Business Graduate Programme.

For any enquiries in Asia Pacific, you can email us at earlycareersatfidelity@fil.com.



We are committed to being an inclusive and diverse company to work for and strive to create a culture where flexible working is encouraged so that we retain and attract the best talent by offering working patterns that suit both individual and business needs.